



**OLYMPIA**  
CREDIT UNION

Embracing the Human Difference

Effective August 05, 2026

Rates & terms are subject to change without notice

**CONSUMER LOAN RATES**

Olympia Credit Union | 360-754-5559 or 360-456-7037 | [www.olycu.org](http://www.olycu.org)

| VEHICLE LOANS                                                                                              |               |                 |
|------------------------------------------------------------------------------------------------------------|---------------|-----------------|
| PRODUCT                                                                                                    | APR*          | REPAYMENT TERM  |
| <b>New Vehicles- 2025-2026</b><br>(Never titled)<br>.25% rate reduction if 10% down<br>up to 60 month term | 4.75%-12.75%  | Up to 60 months |
|                                                                                                            | 5.35%-13.35%  | 72 months       |
|                                                                                                            | 5.65%-13.65%  | 84 months       |
|                                                                                                            | 7.05%-15.05%  | 96 months       |
| <b>Used Vehicles- 2025 -2016</b><br>up to 150,000 miles/over add 1%<br>2012-2015 add 1%                    | 5.24%-13.24%  | Up to 48 months |
|                                                                                                            | 5.50%-13.50%  | 60 months       |
|                                                                                                            | 5.80%-13.80%  | 72 months       |
|                                                                                                            | 6.10%-14.10%  | 84 months       |
| <b>Used Vehicles- 2011 &amp; Older</b><br>80% of JD Power "Avg Retail" or 80% of written appraisal         | 9.0%-17.00%   | Up to 48 months |
|                                                                                                            | 10.00%-18.00% | 60 months       |
| <b>RV &amp; Boat</b><br>(Over 10 model years, add .5%)                                                     | 6.00%-14.00%  | Up to 60 months |
|                                                                                                            | 7.00%-15.00%  | 84 months       |
|                                                                                                            | 8.00%-16.00%  | 120 months      |
| <b>Motorcycle, ATV &amp; PWC-(Never titled)</b><br>(used add 1% to rate)<br>(Max 7 model years)            | 6.75%-14.75%  | Up to 48 months |
|                                                                                                            | 7.75%-15.75%  | 60 months       |
|                                                                                                            | 8.75%-16.75%  | 84 months       |

\*Loan rates are subject to Loan to Value, vehicle, term and applicants credit history

Payment Example: On a \$10,000 loan at 5.5% APR for 60 months, your monthly payment would be \$192.00

| PERSONAL LOANS                                       |                                 |                                     |
|------------------------------------------------------|---------------------------------|-------------------------------------|
| PRODUCT                                              | APR*                            | REPAYMENT/TERM                      |
| <b>Signature/Personal Loan</b>                       | 8.50%-16.50%                    | Up to 12 months                     |
|                                                      | 9.00%-17.00%                    | 24 months                           |
|                                                      | 10.00%-18.00%                   | 36 months                           |
|                                                      | 11.00%-18.00%                   | 48 months                           |
|                                                      | 12.00%-18.00%                   | 60 months                           |
| <b>Line of Credit</b>                                | 11.50%                          | Payments 3% of balance/\$25 minimum |
| <b>Share Secured</b>                                 | 3% above share stated rate      | Up to 96 months                     |
| <b>CD Secured</b>                                    | 3% above share stated rate      | Up to term of CD                    |
| <b>Credit Builder/Savings Plan</b>                   | 3% above share stated rate      | Up to 18 months                     |
| <b>Overdraft Protection Line of Credit \$300 Max</b> | 18.00% + \$5.00 transaction fee | Payments 3% of balance/\$25 minimum |

\*Loan Rates are subject to applicants credit history

Payment Example: On a \$10,000 loan at 10.00% APR for 36 months, you would make 36 payments of \$323.00

| CREDIT CARD                                                                                                                                                                                   |        |                                                                       |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|-----------------------------------------------------------------------|
| PRODUCT                                                                                                                                                                                       | APR*   | FEATURES                                                              |
| <b>Visa Platinum</b>                                                                                                                                                                          | 9.99%  | No Annual Fee/25 day grace period on purchases. \$5,000 minimum limit |
| <b>Visa Gold</b>                                                                                                                                                                              | 10.99% | No Annual Fee/25 day grace period on purchases. \$3,000 minimum limit |
| <b>Visa Classic</b>                                                                                                                                                                           | 11.99% | No annual Fee/25 day grace period on purchases. \$500 minimum limit   |
| <b>Smart Start Visa</b>                                                                                                                                                                       | 16.0%  | No Annual Fee/No grace periods. \$300 minimum limit.                  |
| <p><i>*Note: Credit Score and other factors determine Visa program eligibility</i><br/> <i>Ssee Credit Card Disclosure for "Interest Rates"; Interest Charges" and "Credit Card Fees"</i></p> |        |                                                                       |

| HOME EQUITY LINE OF CREDIT                                                 |                            |                              |                                   |
|----------------------------------------------------------------------------|----------------------------|------------------------------|-----------------------------------|
| PRODUCT                                                                    | APR*                       | LTV                          | REPAYMENT/TERM                    |
| <b>Home Equity Line of Credit</b><br>(not subject to credit score pricing) | 5.0% - 15.0%<br>(variable) | Up to 80% Owner Occupied     | 5-15 YEARS/Dependent upon balance |
|                                                                            |                            | Up to 65% Non-Owner Occupied | 10 year draw period               |

**SEE MORTGAGE RATE SHEET FOR OTHER MORTGAGE PROGRAMS**

## Important Terms & Conditions

Olympia Credit Union membership required. \*\*Rates are based on an evaluation of credit history and other factors specific to your loan (such as your loan term, age of collateral, occupancy of collateral, property, combined loan-to-value, lien status and loan amount as applicable) and may be higher than the lowest rates advertised.

**Auto Loan:** Lowest rates advertised are based on established members loan with a term of 60 months or less and Loan to Value (LTV) ratio of 90% or less. LTV based on JD Power Retail or MSRP.

**Share and Certificate of deposit (CD) Secured Loan:** After account opening APR\* may vary based on changes in the dividend/interest rate on your Olympia Credit Union shares or CD for your specifically pledged account. Term up to 96 months.

**Home Equity Lines of Credit:** Property must be located in the State of Washington. You may have to pay certain 3rd party closing costs that range between \$0 to \$3,525 depending on the location of the property, the amount of the loan and other factors. Washington state reconveyance fees apply and will be collected upon payoff at the current Washington state reconveyance rate in effect at that time. Property insurance and, if applicable, flood insurance required. Home equity Lines of Credit: APRs\* do not include costs and rate may vary semi-annually (January & July) (maximum 15% APR).

\*Annual Percentage Rate

\*\*Anyone who lives or works in Washington State is eligible for membership at Olympia Credit Union

